



BE A SAVINGS CHAMPION WITH RAPID REBATES



DP&L's Rapid Rebates® give you **cash back on energy efficient products and upgrades.**

Control Your Energy Costs

Controlling energy costs is becoming increasingly important. Not only does it positively affect your bottom line, it's also an important component of any company's green initiative. Thanks to new technologies, there are ample opportunities to decrease energy usage, increase efficiency and save money.

Customers Can Get Cash Back With DP&L's Rapid Rebates®

To help customers save even more, DP&L is offering Rapid Rebates - cash back on energy-efficient lighting, HVAC systems, motors, drives and compressed air systems. All DP&L business and government customers in good standing are eligible to receive Rapid Rebates. There may also be opportunities to combine Rapid Rebates with federal and state incentives.

Rapid Rebates® are Streamlined and Online

It's easy to get your rebate and you can reserve your funds in advance. Our Rapid Rebate application, an up-to-date listing of available rebates, and eligibility requirements can be found at dpandl.com/rapid.

Apply Online

Our Rapid Rebates application and additional details on the Rapid Rebates program can be found at dpandl.com/rapid.

Get Your Rapid Rebates for Energy Efficient:

- Lighting
- Heating Ventilation and Air Conditioning (HVAC)
- Motors and Drives
- Compressed Air

Eligibility Requirements

All DP&L business and government customers in good standing have the opportunity to receive DP&L's Rapid Rebates.

Eligible equipment must:

- Meet requirements posted at dpandl.com/rapid as of the date the equipment is purchased.
- Use electricity as the fuel source and be installed in the DP&L service area.
- Be comprised of new, unused equipment purchased from a manufacturer, distributor or contractor.
- Be any of the following project types:
 - An energy efficiency measure added to an existing system.
 - Early retirement of equipment and replacement with more efficient equipment.
 - Replacement of failed or end-of-life equipment.
- Be purchased and installed after January 1, 2018.

New Construction

For more information on DP&L incentives for energy efficient new construction, visit dpandl.com/newconstruction.

Design Your Own Custom Rebate Program With DP&L

If you have an energy efficiency project not included in the Rapid Rebates, the Custom Rebate program might be right for you. It is designed for innovative technologies and business-specific process changes. For more information, visit dpandl.com/custom.

How the Rapid Rebate Process Works

- **Application:** You or your contractor submit an application that specifies the equipment that will be installed, including product specification sheets. Applications can be found at dpandl.com/rapid.
- **Approval:** When the application is approved, you'll receive notification of approval.
- **Proof of Purchase:** You must submit proof of equipment purchase within 60 days of application submission date.
- **Installation:** The equipment must be installed and operating within 120 days of application and the old equipment must be decommissioned.
- **Post-Installation Inspection:** DP&L reserves the right to inspect installed equipment prior to issuing a rebate.
- **Final Approval and Rebate Check:** DP&L will perform a final review of the application and required documentation, then issue your check.

More Information

For more information, rebate amounts, and a complete list of terms and conditions visit dpandl.com/save or contact us at EnergyEfficiency@dplinc.com. Rebate values are subject to change and apply only to new, unused equipment. Rebate measures and values for the 2018 programs are for equipment and services purchased and installed on or after January 1, 2018.

Funds are allotted on a calendar-year basis and are available on a first-come, first-served basis.

A rebate may not exceed the cost of equipment at the measure level, net outside funding received, not including taxes, warranty fees, installation costs, or maintenance fees. DP&L shall make the final determination regarding rebate amounts. An individual account number will be limited to \$250,000 in DP&L business rebates in any calendar year.

All DP&L energy programs are subject to Public Utilities Commission of Ohio rules and regulations.



BE A SAVINGS CHAMPION WITH CUSTOM REBATES



DP&L's Custom Rebates give you **cash back on energy efficient products and upgrades.**

Gain a Competitive Edge

Controlling energy costs is becoming increasingly important. Not only does it positively affect your bottom line, it's also an important component of any company's green initiative. Thanks to new technologies, there are ample opportunities to decrease energy usage, increase efficiency and save money.

Customers Can Get Cash Back With DP&L's Custom Rebates

For innovative technologies and process changes, DP&L offers the Custom Rebate Program. All DP&L business & government customers in good standing are eligible to receive Custom Rebates. Plus, there may be opportunities to combine Custom Rebates with federal and state incentives. For standard types of energy-efficiency projects, DP&L's Rapid Rebates® provide predetermined rebates on products like lighting, motors, compressors and HVAC systems.

Custom Projects = Custom Rebates

- For a typical business or manufacturing facility, Custom Rebates can help reduce the payback period for upfront investments in efficient technologies. Qualified capital projects will receive a rebate based on kilowatt hours and kilowatts saved during the first year the project is commissioned, per the following schedule:

Lighting

\$0.05 per kWh saved + \$50 per KW saved

Heating, Ventilation and Air Conditioning

\$0.10 per kWh saved + \$100 per KW saved

Other

\$0.08 per kWh saved + \$100 per KW saved

- Rebates will be based on the final cost of the project, and will be limited to the lesser of 100% of the incremental cost of efficiency or 50% of the total project cost.

Apply Online

Approval is required prior to starting the project for all Custom Rebates. The online application can be found at dpandl.com/custom.

Eligibility Requirements

All DP&L business and government customers in good standing have the opportunity to receive DP&L's Custom Rebates. All Custom rebate applications must be submitted before existing equipment is removed so we can verify your energy baseline.

Custom projects that are not pre-approved will be ineligible for a rebate.

Eligible project must:

- Have a payback based on electricity cost savings of under seven years.
- Be any of the following project types:
 - An energy efficiency measure added to an existing system.
 - Early retirement of equipment and replacement with more efficient equipment.
 - Replacement of failed or end-of-life equipment.
- Use electricity as the fuel source and be installed in the DP&L service area.
- Be comprised of new, unused equipment purchased from a manufacturer, distributor or contractor.
- Demonstrate sustainable savings over the payback period or a five-year period, whichever is longer.
- Exceed minimum federal- and state-mandated efficiency standards.
- Operate regularly between 3pm EST and 6pm EST, Monday through Friday, June through August to qualify for the demand portion of the rebate.

Projects not eligible for Custom Rebates include:

- Projects for which equipment has already been purchased.
- Equipment that is part of a new construction project. For more information on DP&L incentives for energy-efficient new construction, visit dpandl.com/newconstruction.
- Measures installed with funding from another DP&L incentive program.
- On-site electricity generation or renewable projects.
- Fuel switching technology, such as electric to gas or gas to electric.
- Projects where the energy savings result from reduced production or equipment retirement.
- Changes in operations/maintenance practices or control modifications not involving capital costs.
- Projects that increase the customer's peak demand.

How the Custom Rebate Process Works

- **Application:** You or your contractor submits an application to DP&L describing the project, costs and estimated kW and kWh savings along with supporting savings calculations and equipment documentation.
- **DP&L Review:** DP&L reviews the application and savings calculations, verifies project costs, and calculates the rebate value.
- **Pre-installation Site Visit:** In some cases DP&L may visit the project site to verify existing conditions.
- **Approval:** When the application is approved, you'll receive notification of approval.
- **Proof of Purchase:** You must submit proof of equipment purchase within 60 days of the application submission date.
- **Installation:** The project must be complete within 120 days of the application submission date and the old equipment must be decommissioned.
- **Post-Installation Inspection:** DP&L reserves the right to inspect installed equipment prior to issuing a rebate.
- **Final Approval and Rebate Check:** DP&L will perform a final review of the application and required documentation, then issue your check.

More Information

For more information, rebate amounts, and a complete list of terms and conditions visit dpandl.com/save or contact us at EnergyEfficiency@dplinc.com. Rebate values are subject to change and apply only to new, unused equipment. Rebate measures and values for the 2018 programs are for equipment and services purchased and installed on or after January 1, 2018.

Funds are allotted on a calendar-year basis and are available on a first-come, first-served basis.

A rebate may not exceed the cost of the project, net outside funding received, and will be limited to the lesser of 100% of the incremental cost or 50% of the total project cost, not including taxes, warranty fees, installation costs, or maintenance fees. DP&L shall make the final determination regarding rebate amounts. An individual account number will be limited to \$250,000 in DP&L business rebates in any calendar year.

All DP&L energy programs are subject to Public Utilities Commission of Ohio rules and regulations.



BE A SAVINGS CHAMPION WITH RETRO-COMMISSIONING



DP&L co-funds a Retro-commissioning Study and incentivizes energy project implementation to help building owners reduce energy consumption and save money.

Improve Building Performance and Save Money

Building performance drifts over time, often going unnoticed, thereby increasing building operating expenses. Reducing energy costs can produce a strong return on investment and improve occupant comfort, all the while reducing burden on operating budgets. DP&L's Retro-commissioning (RCx) rebate aims to help customers understand opportunities to save energy costs within their facility by co-funding a comprehensive study, offering valuable recommendations for building systems improvement.

What is Retro-commissioning?

Retro-commissioning is a process focused on optimizing existing building systems so they operate as efficiently and effectively as possible. This often involves adjusting set points and other operating parameters to maximize system performance. Retro-commissioning focuses on conservation opportunities associated with energy-consuming core building equipment such as mechanical systems, digital controls, and lighting. The RCx Study is intended to both identify and quantify these opportunities.

Taking Action = Cash Back

Based on recommendations from the RCx Study, a Customer implements energy conservation measures within 3 months following the Study. Qualifying projects can receive a Post-Implementation Rebate based on actual kilowatt hours saved following project implementation. With proper implementation, 100% of the RCx Study cost can be offset by DP&L rebate funding.

Apply Online

Pre-Approval is required prior to starting a Retro-commissioning study.
The application and more information can be found at dpandl.com/retrocx.

How the Retro-commissioning Incentive Program Works

- Application:** You or your selected RCx Study Provider submits an application. Applications can be found at dpandl.com/retrocx, and must include details such as RCx cost and a savings goal.
- Application Approval:** Once the application is approved, you will receive a formal notification of approval.
- RCx Study:** The RCx Study Provider will conduct an onsite investigation, identify energy saving opportunities, and prepare the RCx Study Report for DP&L review and approval.
- Study Review and Measure Study:** Following DP&L's approval of the Study, the RCx Provider schedules a meeting with DP&L and you to identify measures for implementation. Following this meeting, DP&L pays the RCx Study Provider for 60% of the cost of the Study.
- Implementation:** Measure implementation occurs within 12 weeks of the study review meeting and is lead by you and your preferred team.
- Measurement and Verification:** DP&L will confirm implementation and quantify energy performance in comparison to initial targets.
- Post Implementation:** You receive a post-implementation rebate of \$0.04/kWh based upon actual realized savings, as determined during measurement and verification. DP&L then issues payment to the RCx Study Provider for the remaining balance (up to 20%) of the Study.

DP&L Retro-commissioning Timeline



RCx Case Study: Wayne HealthCare

- Chilled Water Plant Optimization
- Air Handling Unit Scheduling
- Boiler Tuning
- Operating Room Unoccupied Temperature Adjustments

“DP&L’s Retro-Commissioning Incentive Program facilitated an engineering study which identified operational improvements to our core building systems at Wayne HealthCare. This study prioritized rapid-payback opportunities for energy cost reduction, and implementation of those measures resulted in a return on our investment in less than 9 months, all while improving the operation of our Facility.”

Jeff Subler, VP Support Services, Wayne HealthCare

Summary of Results

Identified Electric Savings	307,665 kWh
Identified Natural Gas Savings	5,498 therms
Annual Energy Cost Avoidance	\$27,757
Measure Implementation and Study Cost	\$67,705
DP&L Incentives	\$35,783
Simple Payback (Without Incentives)	1.7 Years
Simple Payback (With Incentives)	1.2 Years

More Information

Interested in becoming an approved Retro-commissioning Study Provider? Visit dpandl.com/retrocx. For more information and a complete list of terms and conditions visit dpandl.com/save or contact us at DPLRetroCx@dplinc.com. Rebate values are subject to change. Details are for the 2018 program year and projects must be completed on or before December 31, 2018. Funds are allotted on a calendar-year basis and are available on a first-come, first-served basis. A rebate may not exceed the cost of implementation net outside funding received, not including taxes, warranty fees, installation costs, or maintenance fees. DP&L shall make the final determination regarding rebate amounts. An individual account number will be limited to \$250,000 in DP&L business rebates in any calendar year. All DP&L energy programs are subject to Public Utilities Commission of Ohio rules and regulations.



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DP&L co-funds a Retro-Commissioning Study and incentivizes energy project implementation to help building owners reduce energy consumption and save money.



Performance Place
Mixed-Use High Rise Facility



Central State University Student Center
Higher Education Facility



Wayne HealthCare
Medical Facility

Average Customer Out-of-Pocket

\$22,800

Average Facility Savings

279,000 kWh / Year

34,000 therms / Year

\$36,000 / Year

6% Energy Reduction

Average Payback

Without Incentive: 2 Years

With Incentive: 7.5 Months

Dayton Power & Light's Retro-Commissioning (RCx) offering, a 2017 addition to DP&L's portfolio of energy efficiency incentive programs, proved to be an enormous success for its customers. Thirteen buildings across eight customer entities participated during the first year, with facility types such as hospitals, high-rise office spaces, laboratory buildings, and secondary education campus community areas.

Customers received detailed recommendations on how to reduce energy waste by improving HVAC and lighting control sequences, repairing failed equipment, and other quick to implement measures.

Local contractors implemented measures estimated to yield 2,235,000 kWh in energy reduction, totaling nearly \$300,000 in annual savings.

Customers were rewarded with paybacks as low as two months, with a seven month (20% return on investment) payback across all projects combined.

In addition, DP&L offers a healthy post-implementation incentive (\$0.04/kWh for 2018) AND pays for 80% of the cost to complete a Retro-Commissioning Study. Contact us with questions at DPLRetroCx@dplinc.com