



Association of Educational
PURCHASING AGENCIES

Participating AEPA States

- California
- Colorado
- Connecticut
- Florida
- Indiana
- Iowa
- Kansas
- Kentucky
- Michigan
- Minnesota
- Missouri
- Montana
- Nebraska
- New Jersey
- New Mexico
- North Dakota
- Ohio
- Oregon
- Pennsylvania
- Texas
- Virginia
- Washington
- Wyoming

Mission Statement

- The Association of Educational Purchasing Agencies' mission is to cooperatively serve our qualified agency memberships through a continuous effort to explore and solve present and future purchasing needs. Our goals include working on our members agencies behalf, securing multi-state volume purchasing contracts that have benefits that are measurable, cost-effective and continuously exceeding our memberships expectations. AEPA is committed to accomplish this mission by using leading edge technology and futuristic business practices.

Listing of current bid categories

- Administrative Software
- Artificial Turf
- Athletic Equipment
- Cars, Trucks and Vans
- Carpeting
- Classroom Supplies
- Copiers
- Custodial Supplies
- Furniture
- Hardwood and Synthetic Flooring
- Medicaid
- Office Supplies
- Online Training
- Portable and Modular Buildings
- Roofing
- Athletic facility Seating and Lighting
- Sport and Health Catalogs
- Technology Catalogs
- Tracks and Courts
- Vehicles
- Web Based Auction Service

Program Advantages

- Avoid duplication and expense of bid process
- Volume contracts based on 23 state participation
- Attract and leverage national vendors
- Time savings with lowest national pricing available
- Detailed and complete bid process through nationally experienced participants

Who are we?

The Association of Educational Purchasing Agencies (AEPA) is a group of Educational Service Agencies/ political subdivisions organized through a Memorandum of Understanding between all participating states for the purpose for securing combined volume purchasing contracts based on potential sales by qualifying customers in participating states. Of the many advantages to this unique purchasing group are the combined human resources representing purchasing/bidding expertise, current and past vendor relationships, past experience and overall vision with regard to the needs of the qualified customers within each represented state. This group started with ten states in 2000 and now has grown to 23 states representing over 25 million students.

Goals

- Leverage the purchasing power to benefit all schools regardless of size, with the ability to purchase at equal buying levels.
- Combine the potential needs of all schools to create an incentive to vendors to offer the best price and the highest quality product in the country.
- Stream line the bidding and purchasing process through a single locally and nationally recognized legal purchasing solicitation.
- Provide a single contract that is available statewide with one cooperative agency identified to function as the statewide contract facilitator and representative.
- Become the national purchasing option and solution for interested qualified customers and vendors.

Bidding & Contract Process

Meet bi-annually for the purpose of:

- Redefining organizational bylaws, policy and procedures
- Consider new members
- Select product categories to seek bid responses from national vendors
- Tasks Groups are assigned to develop product specifications, market and educate potential vendors, and refine general terms and conditions specific to product categories
- Review and recommend bid award

Task Groups

- Communication between the entire group to solicit specific local needs and requirements
- Work on policy development, current contract concerns, monitoring, reporting sales totals and progress reporting by member agency and vendor
- General marketing of all current and future contracts as well as organizational marketing and promotion

Bid Opening

- Bid responses are collected at a common location in Indiana at the Wilson Education Center located in Charlestown IN
- The Wilson Education Centers role at the bid opening is to determine that each bid is responsive, in compliance and that it provides the required information
- After comprehensive review and comparison, the Task Group committee will make a recommendation to the full group at the December meeting

AEPA Web Site

www.aepacoop.org

- Lead agency contact information
- Current bid solicitation
- Awarded vendor contracts
- General information to learn about AEPA
- Marketing tools and material for print

*Thank You For Your
Support & Consideration*