

CBTS and Nebula EPC Package Overview

CBTS is a leading technology provider to clients in all industries, including hundreds of K-12 and higher education organizations. Our differentiator is the agility, flexible delivery models, and client focus of a smaller company, coupled with the ability to deliver the resources, scale, and capabilities required by large, multi-site organizations. With over 800 certified engineers and locations across North America and the UK, CBTS offers the future-forward technology that schools need to meet the ever-increasing communications and collaboration demands of their students and faculty.



2,000+
Employees



2,800+
Technology
Certifications



\$1 Billion
In Revenue



3,000+
Clients

CBTS stays at the forefront of technology trends in order to offer best-of-breed, customized solutions to achieve our clients' measurable business outcomes. Clients leverage our flexible OpEx or CapEx delivery model to:

- Enable inter-professional collaboration among faculty and staff, and student engagement with always-on networking.
- Modernize voice, mobile, web, and video communications applications to digitally transform student communications.
- Full web-based user and administrator control.
- Manage technology infrastructure and maintain 24x7x365 U.S.-based support, disaster recovery, and business continuity.
- Free moves, adds, or changes.
- Cloud-based—all upgrades and maintenance included.

CBTS and Nebula EPC Package



Polycom VVX 350 Package Details

- Profile License
- UC One + Meetings
- 36-month Contract Term

**22%
Package
Discount**

CBTS Education Client Base

We are fully equipped to support all types of educational organizations from single-site, to online, to large multi-campus organizations with complex technology infrastructure.



End-to-End Technology Partnership



Consult

Technology Assessment
Digital Transformation
Cloud Strategy



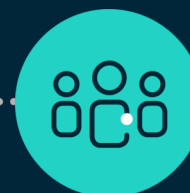
Build

Design & Solution
Architecture
Infrastructure Build-Out
OpEx or CapEx
Public/Private/Hybrid



Transform

Achieve Business
Outcomes &
Operation Efficiency
Mitigate Risk
Gain Competitive Edge



Support

Monitor
Manage
Resources