

**Southwestern Ohio EPC
Library Book Discount Program
June 1, 2021 - May 31, 2022**



	Bound to Stay Bound	Brodart	Capstone	Children's Plus
Website	www.btsb.com	www.brodartbooks.com		www.childrensplusinc.com
Contact	Amy Janczarek	Kim Langenderfer	Dee Camp	Ken Bourne
Email	ajanczarek@btsb.com	kim.langenderfer@brodart.com	dcamp@indy.rr.com	kenb@helloopi.com
Address1	1880 W Morton	500 Arch St	1710 Roe Crest Dr	1387 Dutch American Way
City ST Zip	Jacksonville IL 62650	Williamsport PA 17701	North Mankato MN 56003	Beecher IL 60401
Phone	800-637-6586 X3523	800-233-8467 X6377	317-514-6515	513-331-4220
Fax	800-747-2872	570-651-1639	317-838-7359	800-896-7213
Bid Reference #	EPC	EPC 2019-22 Library Book Discounts	SW019-22	Member of EPC
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum

	Follett	Junior Library Guild	Mackin	Rainbow Book Co
Website	www.titlewave.com www.folletlearning.com	www.juniorlibraryguild.com	www.mackin.com	www.rainbowbookcompany.com
Contact	Judy Fulmer	Andrew Scott	Sheri Omernik	Dave Williams
Email	jfulmer@follett.com	sales@juniorlibraryguild.com	sheri.omernik@mackin.com	ddw1350@msn.com
Address1	1340 Ridgeview Dr	7858 Industrial Pkwy	3505 County Road 42 West	1387 Dutch American Way
City ST Zip	McHenry IL 60050	Plain City OH 43064	Burnsville MN 55306	Beecher IL 60401
Phone	877-899-8550 x46196	800-491-0174	920-400-9902	708-220-2752
Fax	800-852-5458	800-827-3080	800-369-5490	800-827-5988
Bid Reference #	LIB BKS 2021-2022	EPC/OMERESA Co-Op	SWOHED	Member of EPC
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum

	Rosen Publishing	Scholastic
Website	www.rosenpublishing.com	www.scholastic.com/librarypublishing
Contact	Mark Strok	Sarah Herbig
Email	jules61069@aol.com	sherbik@scholastic.com
Address1	9293 Jason St	2315 Dean St Ste 600
City ST Zip	Twinsburg OH 44087	St Charles IL 60175
Phone	330-963-0179	800-387-1437 x6381
Fax	888-436-4643	877-242-5865
Bid Reference #	EPC OMERESA Bid	MUST state "EPC Member" on PO
Shipping/Minimum	Free Shipping/No Minimum	\$350 Minimum for Free Shipping

www.epcschools.org

Southwestern Ohio EPC 2021-22 Library Discounts	Bound to Stay Bound		Brodart		Capstone		Children's Plus		Follett	
	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount
General Reference			12%	10%			3%	0%	5%	0%
Prebound Paperback			21%	18%			3%	0%	5%	0%
Paperback			40%	38%	5%	0%	3%	0%	5%	0%
Trade Bound	\$0.25	\$0.00	45.5%	43%			3%	0%	5%	0%
Audio Books/CD							3%	0%	5%	0%
DVD's									5%	0%
Playaways			21%	18%			3%	0%	5%	0%
Publisher's Library Bound			21%	18%	5%	0%	3%	0%	5%	0%
	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price
Fully Processed w/Mylar	\$1.69	\$1.69	\$0.99	\$1.08			\$0.00	\$0.69	\$0.00	\$0.69
Fully Processed w/o Mylar	\$1.04	\$1.01	\$0.69	\$0.75	Free		\$0.00	\$0.69	\$0.00	\$0.69
Catalogue Card Kits	\$1.04	\$1.04			Free		\$0.00	\$0.69	\$0.00	\$0.79
Bar Coding	Free	Free	\$0.17	\$0.20	Free		\$0.00	\$0.69	\$0.00	\$0.11
MicroLIF MARC Record	\$20.00	\$20.00	\$0.35	\$0.45	Free		\$0.00	\$0.69	\$0.00	\$0.00
Free Shipping?	Yes	Yes	Yes	No	Yes		Yes	Yes	\$0.00	\$0.00
No Minimum?	No	No	Yes	Yes	No		N/A	N/A	\$0.00	\$0.00
Other Services or Benefits you can provide:	Theft detection 50¢, Property Label 20¢, Date Due Slip 20¢, Spine Label free, Pocket 49¢. No charge for downloading MARC records from our website.		Hardcover & paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount (12%) or invoiced at list price plus a service charge of \$2.95		Library processing is Free on orders of 25 books or more, including theft detection. On orders of 24 books or less, MARC records are \$20 per order; attached labels are \$0.99 per book or unattached labels are \$0.39 per book; theft protection is \$0.79 per book.		We also offer Collection Development services, ODC services, free shipping, free usage of our website with no maximum amount of logins, and a 100% guarantee on all books.		5% discount on Print, Ebooks & AV	

Southwesern Ohio EPC 2021-22 Library Discounts	Junior Library Guild		Mackin		Rainbow Book Co		Rosen Publishing		Scholastic	
	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount
General Reference	5%	5%	5%	0%	3%	0%	30%	25%		
Prebound Paperback			5%	0%	3%	0%	20%	15%		
Paperback	5%	0%	5%	0%	3%	0%	20%	15%		
Trade Bound	5%	0%	5%	0%	3%	0%	30%	25%	40%	40%
Audio Books/CD	5%	0%	5%	0%	3%	0%			15%	10%
DVD's			5%	0%					30%	20%
Playaways	5%	0%	0%	0%	3%	0%				
Publisher's Library Bound	5%	0%	5%	0%	3%	0%	30%	25%	30%	25%
	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price
Fully Processed w/Mylar	\$1.75	\$2.00	\$0.00	\$0.00	\$0.00	\$0.69	Free	\$1.50	*Free	\$2.15
Fully Processed w/o Mylar	\$1.00	\$1.50	\$0.00	\$0.00	\$0.00	\$0.69	Free	\$1.50	*Free	\$1.75
Catalogue Card Kits	\$0.90	\$1.00	\$0.00	\$0.00	\$0.00	\$0.69	Free	\$0.99	*Free	\$0.70
Bar Coding	\$0.50	\$0.60	\$0.00	\$0.00	\$0.00	\$0.69	Free	\$0.20	*Free	\$0.50
MicroLIF MARC Record	\$35.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.69	Free	\$11.00	*Free	*Free
Free Shipping?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	\$350+	\$350+
No Minimum?	Yes	Yes	No	No	N/A	N/A	No	No		
Other Services or Benefits you can provide:	Microlif MARC isc is \$35/year flat fee.		Additional 5% off Mackin.com for print, multimedia (DVDs, BluRay, CDs, MP3s), Ebooks & digital audiobooks. Databases, Makerspace products, Playaway devices & streaming video excluded		Also offered: Collection Development Services, ODC Services, Free Shipping, Free usage of our website with no maximum amount of logins & a 100% guarantee on all books.		Quotes and title lists at no charge.		MUST state on PO that you are an EPC Member. *Requires no data manipulation.	