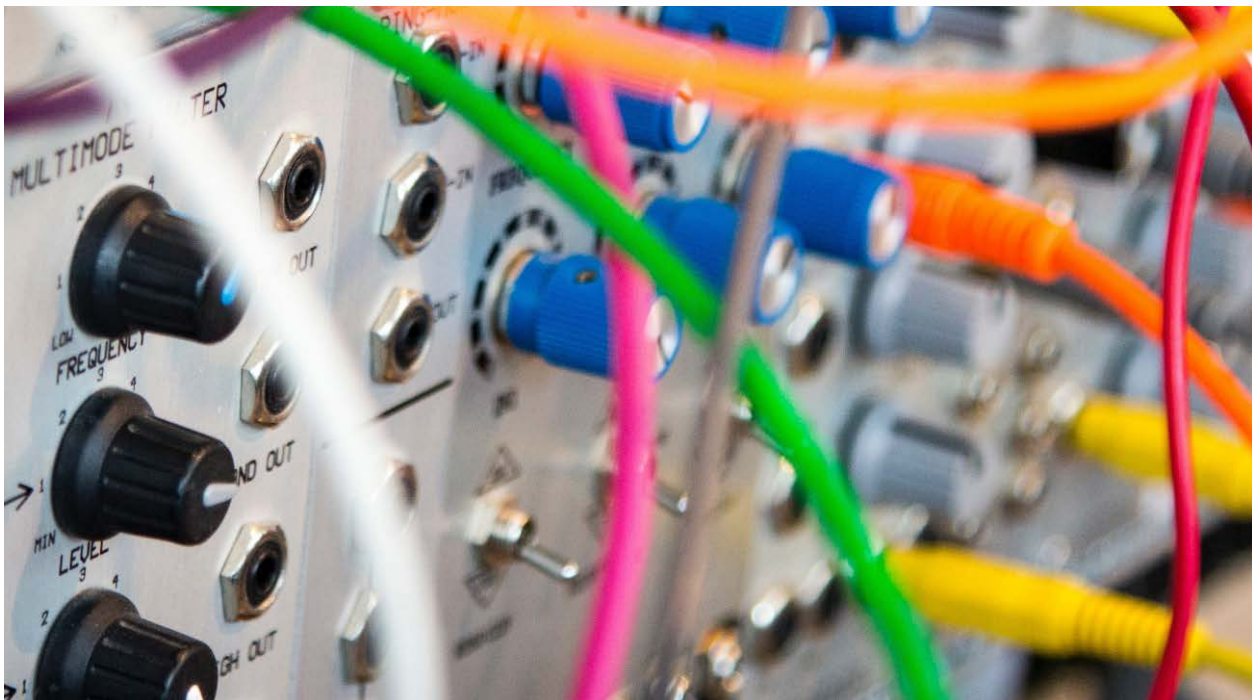




# Audio Visual Catalog

Contract Period July 1, 2019 - June 30, 2020



# CATALOG OVERVIEW



**CODE** - This catalog code must be used to get the META discounts. This is also how META will track velocity with each awarded vendor.



**DISCOUNT** - This is the META discount awarded for this bid. Be aware that some discounts are basic/broad and others are more specific with additional attachments.



**SHIPPING** - Provides all of the information and specifics for each of the awarded vendors. Note that some vendors have more detailed instructions.



**EXCLUSIONS** - Supplies any exclusions provided by the awarded vendor. Although very few, note that some exclusions are explained in an additional attachment.

If there are specific questions relating to a vendor, please feel free to contact the vendor directly using the information on the bottom of each page.

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Pyramid.....	10
School House Electronics.....	11

<p><b>CODE</b></p> 	<p>META AV 2019</p>
<p><b>DISCOUNT</b></p> 	<p>2018 Price List – 20% Off</p> <p>More Details in Audio Resource Group Additional Documents</p>
<p><b>SHIPPING</b></p> 	<p>Free shipping on all products</p> <p>Delivery in 5-7 days</p>
<p><b>EXCLUSIONS</b></p> 	

**HOW TO ORDER**  
 Amanda Wurtz  
 888-468-4552  
[po@argaudio.com](mailto:po@argaudio.com)  
[www.argaudio.com](http://www.argaudio.com)

**CONDITIONS**  
 Include Bid Name on purchases.

We offer Dollars for Scholars program

**PAYMENT TERMS**  
 Net 30

**MINIMUM ORDER**  
 N/A

Audio Resource Group, Inc.  
 405 Main Ave. West Unit 4G  
 West Fargo, ND 58078  
 888-468-4552



<b>CODE</b> 	META AV 2019
<b>DISCOUNT</b> 	Ohio STS Contract 01/18 – 15% Off More Details in AVI-SPL Additional Documents
<b>SHIPPING</b> 	Delivery as required
<b>EXCLUSIONS</b> 	

**HOW TO ORDER**

John Debick  
800-221-4686  
[John.debick@AVISPL.com](mailto:John.debick@AVISPL.com)  
[www.AVISPL.com](http://www.AVISPL.com)

**CONDITIONS**

Contact John directly for formal price quotations

**PAYMENT TERMS**

Net 30

**MINIMUM ORDER**

N/A

Audio Visual Innovations, Inc.  
Dba AVI-SPL

335 Ken-Mar Parkway

Brandview Heights, OH 44147

216-276-2271



<p><b>CODE</b></p> 	<p>META Bid AV Equipment 2019</p>
<p><b>DISCOUNT</b></p> 	<p>See AVES Additional Documents</p>
<p><b>SHIPPING</b></p> 	<p>Delivery 7-10 days ARO</p>
<p><b>EXCLUSIONS</b></p> 	

**HOW TO ORDER**  
Evangelina Gomez  
281-295-1300  
[sales@avesav.com](mailto:sales@avesav.com)  
[www.avesav.com](http://www.avesav.com)



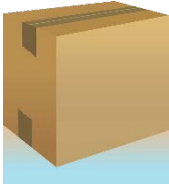

**CONDITIONS**  
All orders need to refer to  
META Bid AV Equipment  
2018

**PAYMENT TERMS**  
Net 30

**MINIMUM ORDER**  
\$50.00

AVES Audiovisual Systems, Inc.  
PO Box 500  
Sugar Land, TX 77487  
281-295-1300



<p><b>CODE</b></p> 	<p>META AV 2019</p>
<p><b>DISCOUNT</b></p> 	<p><a href="#">BES AV Store Website</a> – 13% Off</p> <p><a href="#">BES Solutions General Store Website</a> – 13% Off</p> <p><b>Call for Volume Discounts!</b></p>
<p><b>SHIPPING</b></p> 	<p>Free shipping for orders over \$700</p> <p>Some manufacturers offer free freight, savings passed to the end user.</p> <p>Delivery: 3-7 days depending on inventory</p>
<p><b>EXCLUSIONS</b></p> 	

**HOW TO ORDER**  
Doreen Needham  
614-588-0248 x21  
[dneedham@besolutions.org](mailto:dneedham@besolutions.org)  
[gbrown@besolutions.org](mailto:gbrown@besolutions.org)  
[www.besolutions.org](http://www.besolutions.org)

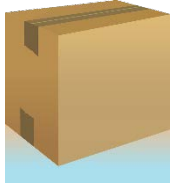
**CONDITIONS**  
Fax or email purchase order, call if using P-card, processing fees may apply for P-card

**PAYMENT TERMS**  
Net 30

**MINIMUM ORDER**  
N/A

Brown Enterprise Solutions  
5935 Wilcox Place, Suite E  
Dublin, OH 43016  
614-588-0248



<b>CODE</b> 	META AV 2019
<b>DISCOUNT</b> 	Camcor 2018 AV Catalog (Feb. 2018) – 3% from catalog/website pricing
<b>SHIPPING</b> 	Free shipping is available on orders totaling \$200. Items too large to ship via UPS Ground may incur freight charges. Please call for shipping quote on large orders.  Delivery: 3-30 days after receipt of order
<b>EXCLUSIONS</b> 	Discount is applicable to all items, except where prohibited by manufacturer pricing restrictions. A detailed listing of such items is available upon request.

**HOW TO ORDER**  
Dan Frey  
800-868-2462 x356  
[dfrey@camcor.com](mailto:dfrey@camcor.com)  
[www.camcor.com](http://www.camcor.com)

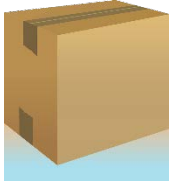

**CONDITIONS**  
N/A

**PAYMENT TERMS**  
0 Net 30

**MINIMUM ORDER**  
N/A

Camcor, Inc.  
2273 S. Church St., PO Box 1899  
Burlington, NC 27215  
800-868-2462



<b>CODE</b> 	META AV 2019
<b>DISCOUNT</b> 	<a href="http://www.logisoft.com">www.logisoft.com</a> – 10% Off A/V Solutions PDF Catalog – 10% Off Padcaster – 2% Off AVID Headphones – 6% Off
<b>SHIPPING</b> 	2-10 days ARO
<b>EXCLUSIONS</b> 	

**HOW TO ORDER**  
Bob Long  
888-564-4763  
[orders@logisoft.com](mailto:orders@logisoft.com)  
[www.logisoft.com](http://www.logisoft.com)

**CONDITIONS**  
N/A

**PAYMENT TERMS**  
Net 30

**MINIMUM ORDER**  
\$100

Logisoft Computer Products, LLC  
6605 Pittsford-Palmyra Rd Suite E  
Fairport, NY 14450  
888-564-4763



<p><b>CODE</b></p> 	<p>META AV 2019</p>
<p><b>DISCOUNT</b></p> 	<p><a href="http://www.pcmg.com">www.pcmg.com</a></p> <p>Audio Visual Accessories – 10%          Audio Visual Cabling – 15%          Audio Visual Furniture – 18%          Camera – 5%          Projectors – 10%          Projector Lamps – 10%          Projector Screens – 10%          Speakers – 2%          Televisions – 10%          Video Conferencing – 12%          Video Presenters – 8%          Whiteboards – 10%</p>
<p><b>SHIPPING</b></p> 	<p>Most orders over \$100 will have free ground shipping.</p> <p>Heavier items will have a shipping amount added to the order. Contact Nicki for details.</p> <p>Delivery: 2-7 business days on most in stock items. Your account executive will contact you regarding the ETA of any item(s) that is not in stock.</p>
<p><b>EXCLUSIONS</b></p> 	

**HOW TO ORDER**

Nicki Williams  
 800-625-5468 x59407  
[Nicki.williams@pcmg.com](mailto:Nicki.williams@pcmg.com)  
[www.pcmg.com](http://www.pcmg.com)

**CONDITIONS**

Any items not being shipped ground and not meeting minimum for free ground shipping will have an additional fee added for shipping.

Nicki can set up an on-line account for META members, which would already display discounted prices.

**PAYMENT TERMS**

0 Net 30

**MINIMUM ORDER**

N/A

PCM-G, Inc

6450 Poe Avenue, Suite 200

Dayton, OH 45414

500-625-5468

<p><b>CODE</b></p> 	<p>META AV 2019</p>
<p><b>DISCOUNT</b></p> 	<p>Califone Multimedia 2018 – 20% Off</p> <p>Luxor 2018 – 15% Off</p>
<p><b>SHIPPING</b></p> 	<p>Delivery: 10-14 days</p>
<p><b>EXCLUSIONS</b></p> 	

**HOW TO ORDER**  
 Candy Estes  
 800-792-2644 x249  
[orders@pyramidsp.com](mailto:orders@pyramidsp.com)  
[www.califone.com](http://www.califone.com)  
[www.luxorfurn.com](http://www.luxorfurn.com)

**CONDITIONS**  
 N/A

**PAYMENT TERMS**  
 Net 30

**MINIMUM ORDER**  
 \$50

Pyramid School Products  
 6510 North 54<sup>th</sup> Street  
 Tampa, FL 33610  
 800-792-2644



<p><b>CODE</b></p> 	<p>META Solutions A/V Bid 2019</p>
<p><b>DISCOUNT</b></p> 	<p>Smart Technologies – 16-31%  Epson Projectors – 2-53%, FREE  3<sup>rd</sup> year warranty  BenQ – 7-61%  Elmo – 17-42%  Anchor Audio – 5-30%  TeachLogic – 29-65%</p>
<p><b>SHIPPING</b></p> 	<p>Smart Technologies – FREE Freight  \$10,000+    Epson Projectors – FREE Freight  \$2500    BenQ – FREE Freight \$12,000</p>
<p><b>EXCLUSIONS</b></p> 	

**HOW TO ORDER**  
Gary Kurtz  
877-572-4600  
[gary@schoolhouseelectronics.com](mailto:gary@schoolhouseelectronics.com)  
[www.schoolhouseElectronics.com](http://www.schoolhouseElectronics.com)

**CONDITIONS**  
Member must designate purchase is META Solutions A/V bid.  
  
Vendor price increases will require adjustments

**PAYMENT TERMS**  
Net 30

**MINIMUM ORDER**  
N/A

Schoolhouse Electronics LLC  
90 State Route 103  
Bluffton, OH 45817  
419-358-9000