

**Southwestern Ohio EPC
Library Book Discount Program
June 1, 2019 - May 31, 2020**



	Bound to Stay Bound	Brodart	Capstone	Children's Plus
Website	www.btsb.com	www.brodartbooks.com		www.childrensplusinc.com
Contact	Lori Smith	Courtney Wolfe	Dee Camp	James Via
Email	sales@btsb.com	courtney.wolfe@brodart.com	dcamp@indy.rr.com	jamesv@childrensplusinc.com
Address1	1880 W Morton	500 Arch St	1710 Roe Crest Dr	1387 Dutch American Way
City ST Zip	Jacksonville IL 62650	Williamsport PA 17701	North Mankato MN 56003	Beecher IL 60401
Phone	800-637-6586	800-233-8467	317-514-6515	614-264-5898
Fax	800-747-2872	560-651-1639	317-838-7359	
Bid Reference #	Ohio EPC	EPC 2019-20 Library Book Discounts	SW019-20	Member of EPC
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum

	Follett	Junior Library Guild	Mackin	Picnic Education
Website	www.titlewave.com www.follettlearning.com	www.juniorlibraryguild.com	www.mackin.com	https://picniceducation
Contact	Judy Fulmer	Barb Sanders	Kim Langenderfer	Angela Christianson
Email	jfulmer@follett.com	sales@juniorlibraryguild.com	kim.lang@mackin.com	achristianson@mediasourceinc.com
Address1	1340 Ridgeview Dr	7858 Industrial Pkwy	3505 County Road 42 West	7568 Industrial Pkwy
City ST Zip	McHenry IL 60050	Plain City OH 43064	Burnsville MN 55306	Plain City OH 43064
Phone	877-899-8550 x46196	800-325-9558	419-348-3513	866-206-7160
Fax	800-852-5458	800-827-3080	800-369-5490	800-827-3080
Bid Reference #	LIB BKS 2019-2020	Ohio Mid-Eastern Region ESA Discount	SWOHED	Member of EPC
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping w/\$50 Minimum	Free Shipping w/\$3500 Minimum or 10%

	Rainbow Book Co	Rosen Publishing	Scholastic
Website	www.rainbowbookcompany.com	www.rosenpublishing.com	www.scholastic.com/librarypublishing
Contact	Kevin Wislo	Arlene Riley	Mark Strok
Email	kevin@rainbowbookcompany.com	bids@rosenpub.com	jules61069@aol.com
Address1	1387 Dutch American Way	29 E 21st St	90 Old Sherman Turnpike
City ST Zip	Beecher IL 60401	New York NY 10010	Danbury CT 06810
Phone	219-616-4250	646-205-7461	330-963-0179
Fax		888-436-4643	330-963-0179
Bid Reference #	Member of EPC	EPC OMERESA	EPC
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	\$350 Minimum for Free Shipping

Southwestern Ohio EPC 2019-20 Library Discounts	Bound to Stay Bound		Brodart		Capstone		Children's Plus		Follett		Junior Library Guild	
	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount
General Reference			12%	10%			3%	0%	5%	0%	5%	5%
Prebound Paperback			21%	18%			3%	0%	5%	0%		
Paperback			40%	38%	5%	0%	3%	0%	5%	0%	5%	0%
Trade Bound	\$0.25	\$0.00	45.5%	43%			3%	0%	5%	0%	5%	0%
Audio Books/CD							3%	0%	5%	0%	5%	0%
DVD's									5%	0%		
Playaways			21%	18%			3%	0%	5%	0%	5%	0%
Publisher's Library Bound			21%	18%	5%	0%	3%	0%	5%	0%	5%	0%
	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price
Fully Processed w/Mylar	\$1.69	\$1.69	\$0.99	\$1.08			\$0.00	\$0.59	\$0.00	\$0.69	\$1.75	\$2.00
Fully Processed w/o Mylar	\$1.04	\$1.01	\$0.69	\$0.75	Free		\$0.00	\$0.59	\$0.00	\$0.69	\$1.00	\$1.50
Catalogue Card Kits	\$1.04	\$1.04			Free		\$0.00	\$0.59	\$0.00	\$0.79	\$0.90	\$1.00
Bar Coding	Free	Free	\$0.17	\$0.20	Free		\$0.00	\$0.59	\$0.00	\$0.11	\$0.50	\$0.60
MicroLIF MARC Record	\$20.00	\$20.00	\$0.35	\$0.45	Free		\$0.00	\$0.00	\$0.00	\$0.00	\$35.00	\$36.00
Free Shipping?	Yes	Yes	Yes	No	Yes		Yes	Yes	\$0.00	\$0.00	Yes	Yes
No Minimum?	No	No	Yes	Yes	No		N/A	N/A	\$0.00	\$0.00	Yes	Yes
Other Services or Benefits you can provide:	Theft detection 50¢, Property Label 20¢, Date Due Slip 20¢, Spine Label free, Pocket 49¢. No charge for downloading MARC records from our website.		Hardcover & paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount (12%) or invoiced at list price plus a service charge of \$2.95		Attached or unattached library processing is Free on orders of 25 books or more, including theft detection. On orders of 24 books or less, MARC records are \$20 per order; attached labels are \$0.99 per book or unattached labels are \$0.39 per book; theft protection is \$0.79 per book.		We also offer Collection Development services, ODC services, free shipping, free usage of our website with no maximum amount of logins, and a 100% guarantee on all books.		5% discount on Print, Ebooks & AV		Microlif MARC isc is \$35/year flat fee.	

Southwestern Ohio EPC 2019-20 Library Discounts	Mackin		Picnic Education		Rainbow Book Co		Rosen Publishing		Scholastic	
	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount
General Reference	5%	0%	5%	0%	3%	0%	30%	25%		
Prebound Paperback	5%	0%			3%	0%	20%	15%		
Paperback	5%	0%	5%	0%	3%	0%	20%	15%		
Trade Bound	5%	0%	5%	0%	3%	0%	30%	25%	40%	40%
Audio Books/CD	5%	0%	5%	0%	3%	0%				
DVD's	5%	0%								
Playaways			5%	0%	3%	0%				
Publisher's Library Bound	5%	0%	5%	0%	3%	0%	30%	25%	30%	25%
	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price
Fully Processed w/Mylar	\$0.00	\$0.00	\$1.00	\$1.25	\$0.00	\$0.59	Free	\$1.50	*Free	\$1.75
Fully Processed w/o Mylar	\$0.00	\$0.00	\$0.80	\$0.90	\$0.00	\$0.59	Free	\$1.50	*Free	\$1.25
Catalogue Card Kits	\$0.00	\$0.00	\$0.90	\$1.00	\$0.00	\$0.59	Free	\$0.99	*Free	\$0.70
Bar Coding	\$0.00	\$0.00	\$0.50	\$0.60	\$0.00	\$0.59	Free	\$0.20	*Free	\$0.50
MicroLIF MARC Record	\$0.00	\$0.00	\$4.80	\$5.00	\$0.00	\$0.59	Free	\$11.00	*Free	*Free
Free Shipping?	Yes	Yes	No	No	Yes	Yes	Yes	No		
No Minimum?	No	No	Yes	Yes	N/A	N/A	No	No		
Other Services or Benefits you can provide:			Orders over \$3500 = free shipping. Otherwise shipping is 10%.		Also offered: Collection Development Services, ODC Services, Free Shipping, Free usage of our website with no maximum amount of logins & a 100% guarantee on all books.		Quotes and title lists at no charge.		*Requires no data manipulation. EPC gets free shipping & handling on orders of \$350 or more. Standard is free shipping on \$999 or more.	