

**Southwestern Ohio EPC
Library Book Discount Program
June 1, 2018 - May 31, 2019**



Vendor	AKJ Education	Bound to Stay Bound	Brodart	Children's Plus
Website	www.akjeducation.com	www.btsb.com	www.brodartbooks.com	www.childrensplusinc.com
Contact	Carisa Martin	Ken Kashuba	Ken Bourne	James Via
Email	carisa@akjeducation.com	sales@btsb.com	ken.bourne@brodart.com	jamesv@childrensplusinc.com
Address1	4702 Benson Ave	1880 W Morton	500 Arch St	1387 Dutch American Way
City ST Zip	Halethorpe MD 21227	Jacksonville IL 62650	Williamsport PA 17701	Beecher IL 60401
Phone	800-922-6066 x118	800-637-6586	800-233-8467	614-264-5898
Fax	888-770-2338	800-747-2872	560-651-1639	
Bid Reference #	EPC2018	Ohio EPC	EPC 2018-19 Library Book Discounts	EPC/OMERESA 2018-19
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum

Vendor	Delaney Educational	Findaway	Follett	Mackin
Website	www.deebooks.com	https://shop.playaway.com	www.titlewave.com www.folletlearning.com	www.mackin.com
Contact	Beth Meskis	Brian Balash	Judy Fulmer	Kim Langenderfer
Email	bmeskis@sbcglobal.net	bbalash@findaway.com	jfulmer@follett.com	kim.lang@mackin.com
Address1	1387 Dutch American Way	31999 Aurora Rd	1340 Ridgeview Dr	3505 County Road 42 West
City ST Zip	Beecher IL 60401	Solon OH 44139	McHenry IL 60050	Burnsville MN 55306
Phone	317-289-6559	513-403-2518	877-899-8550 x46196	419-348-3513
Fax		440-893-0809	800-852-5458	800-369-5490
Bid Reference #	EPC/OMERESA 2018-19	EPC/OMERESA 2018-2019	LIB BKS 2018-2019	SWOHED
Shipping/Minimum	Free Shipping/No Minimum	\$100 Minimum for Free Shipping; \$6.95 fee if under minimum	Free Shipping/No Minimum Follett is also offering an additional 5% discount off all books, eboks, audiovisual materials, makerspace items & audiobooks.	Free Shipping/No Minimum

Vendor	Rainbow Book Co	Rosen Publishing	Scholastic
Website	www.rainbowbookcompany.com	www.rosenpublishing.com	www.scholastic.com/librarypublishing
Contact	Kevin Wislo	Harold Shanks	Shanks & Associates
Email	kevin@rainbowbookcompany.com	hbsbooks@aol.com	hbsbooks@aol.com
Address1	1387 Dutch American Way	29 E 21st St	90 Old Sherman Turnpike
City ST Zip	Beecher IL 60401	New York NY 10010	Danbury CT 06810
Phone	219-616-4250	937-862-4243	800-438-4243
Fax		888-436-4643	937-862-8602
Bid Reference #	EPC/OMERESA 2018-19	Rosen EPC/OMERESA 2018 2019	EPC
Shipping/Minimum	Free Shipping/No Minimum	Free Shipping/No Minimum	\$350 Minimum for Free Shipping

	AKJ Education		Bound to Stay Bound		Brodart		Children's Plus		Delaney		Findaway	
	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount
General Reference	31%	30%			12%	10%	3%	0%	3%	0%		
Trade Paper Back	31%	30%			40%	38%	3%	0%	3%	0%		
Hard Cover	31%	30%	\$0.25	\$0.00	45.5%	43%	3%	0%	3%	0%		
Non-Trade Hardcover	11%	10%			12%	10%	3%	0%	3%	0%		
Non-Trade Paperback					12%	10%	3%	0%	3%	0%		
Publisher's Library Bound					21%	18%	3%	0%	3%	0%		
Single Reinforced					40%	18%	3%	0%	3%	0%		
Mass Market Paperback	31%	30%			35%	31.5%	3%	0%	3%	0%		
Spoken Word Audio							N/A	0%	N/A	0%		
Playaway Digital Audio					21%	18%	3%	0%	3%	0%	22%	0%
	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price
Fully Processed w/Mylar			\$1.69	\$1.69	\$.99/book	\$1.08/book	\$0.00	\$0.59	\$0.00	\$0.59		
Fully Processed w/o Mylar			\$1.04	\$1.04	\$.69/book	\$.75 book	\$0.00	\$0.59	\$0.00	\$0.59		
Catalogue Card Kits			\$1.04	\$1.04			\$0.00	\$0.59	\$0.00	\$0.59		
Bar Code Label			Free	Free	\$.17/label	\$.20/label	\$0.00	\$0.59	\$0.00	\$0.59	\$0.99	\$0.99
MicroLIF MARC Disc			\$20.00	\$20.00	\$.35/label	\$.45/label	\$0.00	\$0.59	\$0.00	\$0.59		
Theft Detection			\$0.50	\$0.50	\$.45/item	\$.55/item	\$0.00	\$1.04	\$0.00	\$1.04		
Ownership/Property Label			\$0.20	\$0.20	\$.20/label	\$.25/label	\$0.00	\$0.59	\$0.00	\$0.59		
Date Due Slip			\$0.20	\$0.20	\$.13/slip	\$.15/slip	\$0.00	\$0.29	\$0.00	\$0.29		
Spine Label			Free	Free	\$.20/label	\$.30/label	\$0.00	\$0.59	\$0.00	\$0.59		
Label Protector			Free	Free	\$.20/label	\$.20/label	\$0.00	\$0.59	\$0.00	\$0.59		
Pocket			\$0.49	\$0.49	\$.20/item	\$.39/item	\$0.00	\$0.24	\$0.00	\$0.24		
Free Shipping?	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	
Minimum?	0	0	No	No	No	Yes	No	No	N/A	N/A	\$100	

	Follett		Mackin		Rainbow Book		Rosen		Scholastic	
	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount	EPC Discount	Standard Catalog Discount
General Reference	Add'l 5%	Up to 40%	5%	0%	3%	0%	30%	25%		
Trade Paper Back	Add'l 5%	Up to 45%	5%	0%	3%	0%	20%	15%		
Hard Cover	Add'l 5%	Up to 45%	5%	0%	3%	0%	30%	25%	40%	40%
Non-Trade Hardcover	Add'l 5%	Up to 45%	5%	0%	3%	0%	30%	25%		
Non-Trade Paperback	Add'l 5%	Up to 45%	5%	0%	3%	0%	20%	15%		
Publisher's Library Bound	Add'l 5%	Up to 45%	5%	0%	3%	0%	30%	25%	30%	25%
Single Reinforced	Add'l 5%	Up to 45%	5%	0%	3%	0%	30%	25%		
Mass Market Paperback	Add'l 5%	Up to 45%	5%	0%	3%	0%	20%	15%		
Spoken Word Audio	Add'l 5%	0%	5%	0%						
Playaway Digital Audio	Add'l 5%	0%			3%	0%				
	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price	EPC Price	Standard Price
Fully Processed w/Mylar	FREE *	\$0.69	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$1.50	Free	\$2.05
Fully Processed w/o Mylar	FREE *	\$0.69	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$1.50	Free	\$1.60
Catalogue Card Kits	FREE *	\$0.99	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$0.99	Free	\$0.70
Bar Code Label	FREE *	\$0.11	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$0.20	Free	\$0.50
MicroLIF MARC Disc	FREE *	\$0.11	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$11.00	Free	Free
Theft Detection	\$0.59	\$0.59	\$0.39	\$0.39	\$0.00	\$1.04	Free	\$0.99	Free	\$0.50
Ownership/Property Label	\$0.10	\$0.10	\$0.10	\$0.10	\$0.00	\$0.59	Free	\$10.00	Free	\$0.50
Date Due Slip	\$0.11	\$0.11	\$0.00	\$0.00	\$0.00	\$0.29	Free	\$15.00	Free	Free
Spine Label	FREE *	\$0.11	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$10.00	Free	\$0.35
Label Protector	FREE *	\$0.11	\$0.00	\$0.00	\$0.00	\$0.59	Free	\$10.00	Incl w/ spine label	Incl w/ spine label
Pocket	\$0.11	\$0.11	\$0.00	\$0.00	\$0.00	\$0.24	Free	\$15.00	Free	\$0.35
Free Shipping?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Minimum?	None	None	No	No	No	No	No	No	\$350	\$1,000